

## **Job Posting**

Applications are invited for the position described below. Interested persons should apply to the applicable PC Manager after advising their own PC Manager first. If further information about the position is required prior to making an application please contact the PC Manager responsible for this Posting.

Applications received after the closing date will only be considered if the position has not been filled.

Company Policy requires that you inform your PC Manager first if you intend to apply for this Posting. All Employee Transfers have to be approved by the Reg/Div Vice President prior to any offers made.

JOB TITLE:	Counter Sales
DIVISION/DEPT.:	Guillevin International Co Western Division/Electrical Group
LOCATION:	1690G Maple Street Campbell River BC

## APPLICANTS SHOULD POSSESS THE FOLLOWING QUALIFICATIONS:

Ideally 5 years experience in similar position
Strong knowledge of CED Net and related SPI's
Demonstrated ability to work unsupervised and meet key deadlines
Team player, adaptable, energetic with a positive professional attitude
Excellent verbal, non verbal and written communication skills
Demonstrated initiative to self-improvement of your business and product skills
Good merchandising skills and product application knowledge
Highly organized, knoweldgeable and able to follow all GIC related SPI's
Analytical skills to probe and identify and qualify opportunities for growth
Wanting to re-locate and has discussed with their Manager

## JOB DESCRIPTION:

The Counter Sales Representative greets Customers entering the Profit Center, serves them promptly and politely, and ensures that the merchandise displayed at the counter is presented Ensures that merchandise is displayed at and around the counter in attractive and tidy manner and regularly rotated. Promotes sales of complimentary and featured products. Must be highly adaptable to serve Customers at the counter and assist in filling orders and other warehouse duties and/or assist in inside sales as needed. Has ability to influence customers to buy more through cross selling, up selling and substitution skills and can positively improve GM%.

APPLICATION TO: Todd Peachey	PHONE # 250-286-1055
ENTRY CLOSING DATE:	EMAIL: tpeachey@guillevin.com
SIGNED:	DATE: _07-Nov-17
NOT TO BE REMOVED UNTIL: 11/22/17	