



Customer Service Representative - Sales

Reporting to the Sales Director RMT North America, we are seeking an experienced Customer Service Representative. Working as part of the North America sales team maintaining a high focus on customer service and assuring the best margins for the products we produce. We are looking for a high-energy individual who is motivated by challenges, thrives in a fast-paced environment, and has a desire to make a positive impact on the food industry.

Responsibilities

- Manage an assigned list of customers providing exceptional communication and customer service, build relationships and partnerships for customers' satisfaction.
- Communicating daily with customers to fulfil their orders as well as answering questions for future planned orders.
- Review, confirm and enter the customer's purchase order including the processed order pricing in daily sales plan.
- Work together with the other sales team members to gather and share market information to help achieve the maximum price return on a weekly basis.
- Work closely with Accounts Receivable department to ensure customers stay within company credit policy and help in collections as needed.
- Manage customer claims to minimize financial impact for Mowi and assure claims/credits are Processed in a timely manner while maintaining good service level.
- Keeping abreast with the current information on the Company and the Seafood industry news.

Qualifications:

- 8 to 10 years minimum experience within the seafood industry, FMCG, or Commodity sales.
- Bachelor's degree preferred
- Customer Service experience
- Prioritization, time management, organizational skills, communication, detailed oriented
- Proficient in Excel and Infor M3
- Fully fluent in English

Closing Date: May 6, 2021

We offer competitive wages, a comprehensive benefits package, and potential for annual company bonus. To be considered for this opportunity with a progressive, growth-oriented company, please submit your resume and cover letter online at:

<https://mowi.com/caw/people/vacancies/>

Mowi is the world's leading seafood company and the largest producer of farm-raised salmon. Every day, our 15 000 employees in 25 countries produce 7.4 million healthy and delicious meals, served to customers across the globe. Mowi covers the whole value and production chain, from feed to plate, and through our vision of leading the "Blue Revolution" we are dedicated to farming the ocean in a responsible and efficient way. Mowi is headquartered in Bergen, Norway, and is listed on the Oslo Stock Exchange.

Apply for Position

APPLICATION DUE
5/6/2021

START DATE
TBD

WORK HOURS
Fulltime

Homepage
<https://mowi.com>